

madur Polska sp. z o. o.
Sadowa 37, 95-100 Zgierz, Poland



TRAINING PREPARATION QUESTIONNAIRE

Dear Client of madur:

To allow us to better prepare client-oriented training please provide us with answers to these questions:

Company's name

Name and surname

1. How many people from your company can come in a group for training:
2. How many days you can spare for training at most?
3. See the list of all the madur analysers below. Define how your company feels about each of them.

	GA-12	GA-12plus	GA-21plus	GA-40Tplus	GA-60	Photon	maMoS	CMS-7	Photon S
I know it well and sell it									
I know it a little and sell it									
I know nothing about it									
I was never asked about this type of analyser									
I can't offer it with better price than our competition									
This analyser is just too expensive for our market									
I bought this analyser once and I was not satisfied with it									
I know too little about it and I can't support clients well if I offer it for sale									
Analysers like this are bought by big companies from famous brands									
Analysers of this type in my country must comply with a norm, name it									
Other, name it									

Additional comments:

4. Please write what is the need of clients in your country that is not met by madur products:

5. Are you interested at all in learning about these analysers? Mark your points of interest:

ANALYSER	SALES	CALIBRATION	SERVICE
GA-12			
GA-12plus			
GA-21plus			
GA-40Tplus			
GA-60			
Photon			
maMoS			
CMS-7			
Photon S			

Thank you for your time!

madur Team